4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges				
Lawrenceburg	2	Ethridge (ICE), Five Points (ICE), Leoma (ICE), Loretto (ICE), Saint Joseph (ICE), Summertown				
Lebanon	5	Goodlettsville, LaVergne (ICE) (Davidson county subscribers only), Mount Juliet (ICE), Nashville, Nolensville (ICE) (Davidson county subscribers only), Norene (ICE), Old Hickory, Watertown				
Lenoir City	4	Concord (ICE), Greenback, Halls Crossroads(ICE), Knoxville, Loudon, Mascot-Strawberry Plains, Powell (ICE), Solway				
Lewisburg	1	Belfast (ICE), Chapel Hill, Cornersville, Petersburg				
Lexington	1	Parsons, Sardis, Scotts Hill				
Loudon	4	Concord, Greenback, Halls Crossroads (ICE), Knoxville, Lenoir City, Mascot-Strawberry Plains, Powell, Solway				
Lyles	2B	Centerville, Charlotte, Dickson, Kingston Springs, Spencer Mill, Vanleer, West Vanleer, White Bluff				
Lynchburg	1	None				
Lynnville	. 1	Elkton, Minor Hill (ICE), Pulaski				
Madisonville	1	Ball Play (ICE), Coker Creek (ICE), Sweetwater, Tellico Plains (ICE), Vonore (ICE), West Sweetwater				
Manchester	2	Beech Grove (ICE), Hillsboro (ICE), Pelham (ICE), Tullahoma				
Maryville	4	Concord (ICE), Greenback, Halls Crossroads (ICE), Knoxville, Mascot-Strawberry Plains, Powell (ICE), Solway				

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4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges				
Mascot-Strawberry Plains	4	Bean Station, Bent Creek, Chestnut Hill, Claxton (ICE), Clinton, Concord (ICE), Dandridge, Gatlinburg, Greenback, Halls Crossroads (ICE), Harriman, Jefferson City, Kingston, Knoxville, Lake City, Lenoir City, Loudon, Maryville, Maynardville, Norris, Oak Ridge, Oliver Springs, Powell (ICE), Rockwood, Rutledge (ICE), Sevierville, Sharps Chapel (ICE), Solway, Tate Springs (ICE), Washburn (ICE), West Sweetwater, White Pine				
Maynardville	4	Concord (ICE), Halls Crossroads (ICE), Knoxville, Mascot-Strawberry Plains, Powell (ICE), Sharps Chapel (ICE), Solway				
McEwen	. 1	New Johnsonville (ICE), Waverly				
McKenzie	1	Atwood (ICE), Bruceton (ICE), Cedar Grove, Henry (ICE), Huntingdon, Trezevant (ICE)				
Medina	2	Bradford (ICE), Brazil (ICE), Dyer, Gibson, Humboldt, Milan, Rutherford (ICE), Trenton, Yorkville				
Memphis (Memphis Metropolitan - Tennessee Zone)	5	Arlington, Collierville, Marion, AR, Memphis, MS (which is part of the Tennessee exchange), Millington (ICE), Moscow (including South Moscow MS and vicinity which is part of the Moscow exchange), Rosemark (ICE), Shelby Forest (ICE), West Memphis, AR, West Whiteville, Tennessee subscribers also receive local calling to Covington, Drummonds (ICE), LaGrange, Mason (ICE), Munford (ICE), and Somerville				
Michie	See Section	Rienzi, MS (ICE), Corinth, MS (of which Michie is a part)				
	4.3, Local	(), () () () () () () () () ()				
	Exceptions					
Middleton	1	Bolivar, Grand Junction, West Whiteville, Whiteville				
Milan	2	Atwood (ICE), Bradford (ICE), Brazil (ICE), Dyer, Gibson, Humboldt, Medina, Rutherford (ICE), Trenton, Yorkville (ICE)				
Morristown	2	Bean Station, Bulls Gap				

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4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges
Moscow	5 in TN	Arlington, Collierville, LaGrange, Memphis, Memphis, MS, Millington (ICE), Rosemark (ICE), Shelby Forest (ICE), Somerville, South Moscow, MS and vicinity which is a part of the Moscow exchange
Mount Pleasant	2	Columbia, Culleoka, Hampshire, North Spring Hill, Santa Fe, Spring Hill, Summertown, Williamsport
Murfreesboro	5	Eagleville, Goodlettsville, Milton (ICE), Nashville, Old Hickory, Smyrna, Fosterville (ICE) (Rutherford County subscribers only), LaVergne (ICE), Nolensville (ICE) (Davidson county subscribers only), Woodbury, Woodland
Nashville	5	Adams-Cedar Hill, Alexandria (ICE)(Wilson County subscribers only), Ashland City, Auburntown (ICE) (Wilson county subscribers only), Charlotte, College Grove (ICE), Cross
		Plains-Orlinda, Dickson, Eagleville, East Sango, Fairview, Fosterville (ICE) (Rutherford County subscribers only),
		Franklin, Gallatin, Goodlettsville, Greenbrier, Hendersonville, Kingston Springs, LaVergne (ICE), Lebanon, Liberty (ICE)
		(Wilson county subscribers only), Milton (ICE), Mount Juliet (ICE), Murfreesboro, Nolensville (ICE), Norene (ICE), North Spring Hill, Old Hickory, Pleasant View, Portland, Smyrna,
		South Cunningham, South Fredonia, Spencer Mill, Springfield, Triune, Vanleer, Watertown, West Vanleer, White Bluff, White House, Woodbury (Rutherford county subsribers only)
Newbern	2	Dyersburg, Trimble (ICE), Yorkville (ICE)
Newport	1	Bent Creek, Chestnut Hill, Waterville, NC and vicinity which is part of the Newport exchange

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4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges
Normandy	2	Flat Creek (ICE), Fosterville (ICE) (Bedford county subscribers only), Shelbyville, Tullahoma, Unionville (ICE), Wartrace
Norris	4	Claxton (ICE), Cllinton, Concord (ICE), Halls Crossroads (ICE), Knoxville, Lake City, Mascot-Strawberry Plains, Oak Ridge, Oliver Springs, Powell (ICE), Solway
North Spring Hill	5	Columbia, Culleoka, Goodlettsville, Hampshire, LaVergne (ICE) (Davidson County subscribers only), Mount Pleasant, Nashville, Nolensville (ICE) (Davidson County subscribers only), Old Hickory, Santa Fe, Spring Hill, Williamsport
Oak Ridge	4	Claxton (ICE), Clinton, Concord (ICE), Halls Crossroads (ICE), Knoxville, Lake City, Mascot-Strawberry Plains, Norris, Oliver Springs, Powell (ICE), Solway
Old Hickory	5	Adams-Cedar Hill, Alexandria (ICE) (Wilson county subscribers only), Ashland City, Auburntown (ICE) (Wilson county subscribers only), Charlotte, College Grove (ICE), Cross Plains-Orlinda, Dickson, Eagleville, East Sango, Fairview, Fosterville (ICE) (Rutherford county subscribers only), Franklin, Gallatin, Goodlettsville, Greenbrier, Hendersonville, Kingston Springs, LaVergne (ICE), Lebanon, Liberty (ICE) (Wison county subscribers only), Milton (ICE), Manual Lelian
		(Wison county subscribers only), Milton (ICE), Mount Juliet (ICE), Murfreesboro, Nashville, Nolensville (ICE), Norene (ICE), North Spring Hill, Pleasant View, Portland, Smyrna, South Cunningham, South Fredonia, Spencer Mill, Springfield, Triune, Vanleer, Watertown, West Vanleer, White Bluff, White House, Woodbury (ICE) (Rutherford county subscribers only)

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4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges
Oliver Springs	4	Claxton (ICE), Clinton, Concord (ICE), Halls Crossroads (ICE), Harriman, Kingston, Knoxville, Lake City, Mascot-Strawberry Plains, Norris, Oak Ridge, Powell, Rockwood, Solway
Palmyra	3	Clarksville, Cunningham, East Sango, Fredonia, Oak Grove, KY (including South Oak Grove, TN and vicinity which is part of the Oak Grove, KY exchange), Sango, South Cunningham, South Fredonia
Paris	2	Big Sandy, Cottage Grove (ICE), Henry (ICE), Puryear (ICE)
Petersburg	1	Belfast (ICE), Blanche, Chapel Hill (ICE), Comersville (ICE), Fayetteville, Flintville, Lewisburg, McBurg
Pleasant View	5	Ashland City, Goodlettsville, LaVergne (ICE) (Davidson County subscribers only), Nashville, Nolensville (ICE) (Davidson county subscribers only), Old Hickory
Portland	,5	Gallatin, Goodlettsville, Hendersonville, LaVergne (ICE) (Davidson County subscribers only), Nashville, Nolensville (ICE) (Davidson county subscribers only), Oak Grove (ICE), Old Hickory, White House
Pulaski	1	Elkton, Lynnville, Minor Hill (ICE), Veto, AL and vicinity which is part of the Pulaski exchange
Ridgely	1	Tiptonville
Ripley	1	Halls, Henning
Rockwood	4	Concord (ICE), Halls Crossroads (ICE), Harriman, Kingston, Knoxville, Mascot-Strawberry Plains, Oliver Springs, Powell (ICE), Solway

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4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges				
Rogersville	1	Bulls Gap, Surgoinsville				
Sango	3 ,	Clarksville, Cunningham, East Sango, Fredonia, Oak Grove, KY (including South Oak Grove, TN and vicinity which is part of the Oak Grove, KY exchange), Palmyra, South Cunningham, South Fredonia				
Santa Fe	2	Columbia, Culleoka, Hampshire, Mount Pleasant, North Spring Hill, Spring Hill, Williamsport				
Savannah	1	Adamsville (ICE), Milledgeville (ICE) (687-XXXX numbers only), Shiloh (ICE), (including Yellow Creek (ICE), MS and vicinity which is part of the Shiloh exchange				
Selmer	1	Adamsville (ICE), Bethel Springs, Milledgeville (687-XXXX numbers only)(ICE)				
Sevierville	4	Concord (ICE), Gatlinburg, Halls Crossroads (ICE), Knoxville, Mascot-Strawberry Plains, Powell (ICE), Solway				
Sewanee	1	Estill Springs (ICE), Huntland, Winchester				
Shelbyville	1	Beech Grove (ICE), Flat Creek (ICE), Fosterville (Bedford County subscribers only) (ICE), Normandy, Unionville (ICE), Wartrace				
Smyrna	5	Eagleville, Fosterville (ICE), Goodlettsville, LaVergne (ICE), Murfreesboro, Nashville, Nolensville (ICE) (Davidson county subscribers only), Old Hickory				
Sneedville	1	None				

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4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges
Soddy-Daisy	. 4	Apison (ICE), Charleston, Chattanooga, Cleveland, Collegedale (ICE), College Station (ICE), Dayton, Decatur, Dunlap (ICE), Fall Creek Falls (ICE), Georgetown, Jasper, Nine Mile (ICE), Ootewah (ICE), Pikeville (ICE), South Pittsburg, Spring City, Whitwell
Solway	4	Bean Station, Bent Creek, Chestnut Hill, Claxton (ICE), Clinton, Concord (ICE), Dandridge, Gatlinburg, Greenback, Halls Crossroads (ICE), Harriman, Jefferson City, Kingston, Knoxville, Lake City, Lenoir City, Loudon, Maryville, Mascot-Strawberry Plains, Maynardville, Norris, Oak Ridge, Oliver Springs, Powell (ICE), Rockwood, Rutledge (ICE), Sevierville, Sharps Chapel (ICE), Tate Springs (ICE), Washburn (ICE), West Sweetwater, White Pine
Somerville	5	Arlington, Collierville (Tennessee subscribers only), LaGrange, Mason (ICE) (certain subscribers in Fayette County only), Memphis (Tennessee subscribers only), Millington (ICE), Moscow, Rosemark (ICE), Shelby Forest (ICE)
South Cunningham	5	Clarksville, Cunningham, East Sango, Fredonia, Goodlettsville, LaVergne (ICE) (Davidson county subscribers only), Nashville, Nolensville (Davidson county subscribers only), Nashville, Nolensville (ICE) (Davidson county subscribers only), Oak Grove, KY (including South Oak Grove, TN and vicinity which is part of the Oak Grove, KY exchange), Old Hickory, Palmyra, Sango, South Fredonia

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Robert T. Hale, Jr.

Granite Telecommunications, LLC 234 Copeland Street Quincy, Massachusetts 02169 (617) 847-1500

4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges					
South Fredonia	5	Clarksville, Cunningham, East Sango, Fredonia, Goodlettsville, LaVergne (ICE) (Davidson county subscribers only), Nashville, Nolensville (ICE) (Davidson county subscribers only), Oak Grove, KY (including South Oak Grove, TN and vicinity which is part of the Oak Grove, KY exchange), Old Hickory, Palmyra, Sango, South Cunningham					
South Fulton	See Section 4.3, Local Exceptions	See Section Cayce, KY, Fulton, KY (of which South Fulton is a part), 4.3, Local Hickman, KY, Water Valley, KY					
South Guthrie	See Section	See Section Elkton, KY, Guthrie, KY (of which South Guthrie is a part), 4.3., Local Sharon Grove, KY, Trenton, KY					
South Oak Grove	See Section 4.3., Local	Bluff Springs, KY, Clarksville, Crofton, KY, Cunningham, East Sango, Fredonia, Gracey, KY, Hopkinsville, KY, Lafayette, KY, Oak Grove, KY (of which South Oak Grove is a part), Palmyra, Pembroke, KY, Sango, South Cunningham, South Fredonia					
South Pittsburg	4	Apison (ICE), Chattanooga (Tennessee subscribers only), Collegedale (ICE), Georgetown, Jasper, Ootewah (ICE), Soddy-Daisy, Whitwell					
Spencer Mill	5	Centerville, Charlotte, Dickson, Goodlettsville, Kingston Springs, LaVergne (ICE) (Davidson county subscribers only), Lyles, Nashville, Nolensville (ICE) (Davidson county subscribers only), Old Hickory, Vanleer, West Vanleer, White Bluff					
Spring City	4	Apison (ICE), Chattanooga (Tennessee subscribers only), Collegedale (ICE), Dayton, Georgetown, Ootewah (ICE), Soddy-Daisy					
Spring Hill	2	Columbia, Culleoka, Hampshire, Mount Pleasant, North Spring Hill, Santa Fe, Williamsport					

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4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges					
Springfield	5	Adams-Cedar Hill, Cross Plains-Orlinda, Goodlettsville, Greenbrier, LaVergne (ICE) (Davidson county subscribers only), Nashville, Nolensville (ICE) (Davidson county subscribers only), Old Hickory, White House					
Summertown	2D	Columbia, Ethridge (ICE), Five Points (ICE), Lawrenceburg, Leoma (ICE), Loretto (ICE), Mount Pleasant, Saint Joseph (ICE)					
Surgoinsville	1	Bulls Gap, Rogersville					
Sweetwater	1	Ball Play, Coker Creek, Madisonville, Tellico Plains, Voore, West Sweetwater					
Tiptonville	1	Ridgely, Bessie Bend, KY and vicinity which is part of the Tiptonville exchange					
Trenton	2	Bradford (ICE), Brazil (ICE), Dyer, Gibson, Humboldt, Kenton, Medina, Milan, Rutherford (ICE), Yorkville (ICE)					
Triune	5	College Grove (ICE), Fairview, Franklin, Goodlettsville, LaVergne (ICE) (Davidson county subscribers only), Nashville, Nolensville (ICE), Old Hickory					
Troy	1	Hornbeak, Kenton, Union City					
Tullahoma	2	Hillsboro (ICE), Manchester, Normandy, Pelham (ICE)					
Union City	1	Hornbeak, Kenton, Mason Hall, Troy, Jordan, KY and vicinity which is part of the Union City exchange					
Vanleer	5	Charlotte, Dickson, Goodlettsville, Kingston Springs, LaVergne (ICE) (Davidson county subscribers only), Lyles, Nashville, Nolensville (ICE) (Davidson county subscribers only), Old Hickory, Spencer Mill, White Bluff					
Wartrace	1 .	Beech Grove (ICE), Flat Creek (ICE), Fosterville (ICE) (Bedford county subscribers only), Normandy, Shelbyville, Unionville (ICE)					

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4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Goodlettsville, LaVergne (ICE) (Davidson county subscribers only), Lebanon, Mount Juliet (ICE), Nashville, Nolensville (ICE) (Davidson county subscribers only), Norene (ICE), Old Hickory					
Watertown	5						
Waverly	1	McEwen, New Johnsonville (ICE)					
West Sweetwater	4	Ball Play (ICE), Coker Creek (ICE), Concord (ICE), Halls Crossroads (ICE), Knoxville, Madisonville, Mascot-Strawberry Plains, Powell (ICE), Sweetwater, Solway, Tellico Plains (ICE), Vonore (ICE)					
West Vanleer	5	Charlotte, Dickson, Erin (ICE), Goodlettsville, Kingston Springs, Lavergne (ICE) (Davidson County subscribers only), Lyles, Nashville, Nolensville (ICE) (Davidson County subscribers only), Old Hickory, Spencer Mill, Tennessee Ridge (ICE), White Bluff					
West Whiteville	5	Arlington, Bolivar, Collierville, Grand Junction, Memphis, Middleton, Millington (ICE), Rosemark (ICE), Shelby Forest (ICE), Whiteville					
White Bluff	5	Charlotte, Dickson, Goodlettsville, Kingston Springs, Lavergne (ICE) (Davidson county subscribers only), Lyles, Nashville, Nolensville (ICE) (Davidson county subscribers only), Old Hickory, Spencer Mill, Vanleer, West Vanleer					
White House	5	Adams-Cedar Hill, Cross Plains-Orlinda, Gallatin, Goodlettsville, Greenbrier, Hendersonville, LaVergne (ICE) (Davidson county subscribers only), Nashville, Nolensville (ICE) (Davidson county subscribers only), Old Hickory, Portland, Springfield					

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Effective Date:

4.2. RATE GROUPINGS, Continued

Exchange	Rate Group	Additional Exchanges	
White Pine	4	Concord (ICE), Dandridge, Halls Crossroads (ICE), Jefferson City, Knoxville, Mascot-Strawberry Plains, Powell (ICE), Solway	
Whiteville	1	Concord (ICE), Dandridge, Halls Crossroads (ICE), Jefferson City, Knoxville, Mascot-Strawberry Plains, Powell (ICE),	
Whitwell	4	Collegedale (ICE), Georgetown, Jasper, Ootewah (ICE),	
Williamsport	2		
Winchester	1	Estill Springs (ICE), Huntland, Sewanee	

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4.3. LOCAL EXCEPTIONS

4.3.1. Fork Ridge

For the area in and around Fork Ridge, Tennessee, which lies within and is a part of the local service area of the Middlesboro, Kentucky, exchange, principally located within the State of Kentucky, the exchange rates and regulations are the same as those fixed for the services in Middlesboro by the Kentucky Public Service Commission except that residence customers receive a \$3.00 monthly credit per line and business customers receive a \$0.90 monthly credit per line or trunk. In addition, zone charges do not apply to residence or business customers. Residence customers who subscribe to Complete Choice service receive a \$6.50 monthly credit per line instead of the \$3.00 monthly credit per line. Residence customers who subscribe to ISDN service receive a \$30.75 monthly credit per line instead of the \$3.00 monthly credit per line.

4.3.2. Michie

For the area in and around Michie, Tennessee, which lies within and is a part of the local service area of the Corinth, Mississippi exchange principally located within the State of Mississippi, the exchange rates and regulations are the same as those fixed for the services in Corinth by the Mississippi Public Service Commission except that residence customers receive a \$6.55 monthly credit per line and business customers receive a \$4.35 monthly credit per line or trunk. In addition, zone charges do not apply to residence or business customers. Residence customers who subscribe to Complete Choice ® service receive an \$8.00 monthly credit per line instead of the \$6.55 monthly credit per line. Residence customers who subscribe to ISDN service receive a \$37.25 monthly credit per line instead of the \$6.55 monthly credit per line.

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4.3. LOCAL EXCEPTIONS, Continued

4.3.3. **South Fulton**

For the area in and around South Fulton, Tennessee, which lies within and is a part of the local service area of the Fulton, Kentucky exchange principally located within the State of Kentucky, the exchange rates and regulations are the same as those fixed for the services in Fulton by the Kentucky Public Service Commission except that residence customers receive a \$3.10 monthly credit per line and business customers receive a \$1.00 monthly credit per line or trunk. In addition, zone charges do not apply to residence or business customers. Residence customers who subscribe to Complete Choice® service receive a \$6.50 monthly credit per line instead of the \$3.10 monthly credit per line. Residence customers who subscribe to ISDN service receive a \$31.00 monthly credit per line instead of the \$3.10 monthly credit per line.

4.3.4. South Guthrie

For the area in and around South Guthrie, Tennessee, which lies within and is a part of the local service area of Guthrie, Kentucky exchange principally located within the State of Kentucky, the exchange rates and regulations are the same as those fixed for the services in Guthrie by the Kentucky Public Service Commission except that residence customers receive a \$3.10 monthly credit per line and business customers receive a \$1.00 monthly credit per line or trunk. In addition, zone charges do not apply to residence or business customers. Residence customers who subscribe to Complete Choice ® service receive a \$6.50 monthly credit per line instead of the \$3.10 monthly credit per line. Residence customers who subscribe to ISDN service receive a \$31.00 monthly credit per line instead of the \$3.10 monthly credit per line.

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4.3. LOCAL EXCEPTIONS

4.3.5. South Oak Grove

For the area in and around South Oak Grove, Tennessee, which lies within and is a part of the local service area of the Oak Grove, Kentucky exchange principally located within the State of Kentucky, the exchange rates and regulations are the same as those fixed for the services in Oak Grove by the Kentucky Public Service Commission except that residence customers receive a \$3.75 monthly credit per line. In addition, zone charges do not apply to residence or business customers. Residence customers who subscribe to Complete Choice® service receive a \$6.50 monthly credit per line instead of the \$3.75 monthly credit per line. Residence customers who subscribe to ISDN service receive a \$31.50 monthly credit per line instead of the \$3.75 monthly credit per line.

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4.4. PROMOTIONAL OFFERINGS

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SECTION 5 – INTEREXCHANGE SERVICES AND RATES

5.1. DESCRIPTION OF INTEREXCHANGE SERVICES

Company provides switched and dedicated telecommunications services, which allow a Customer to establish a communications path between two stations by using uniform dialing plans. Calls are billed in six (6) second increments. A thirty (30) second initial billing minimum is applicable on each call, unless otherwise specified in this section.

Granite Switched Access Service is a switched access service, offering users both outbound "1 Plus" and inbound toll free long distance services. The service offers direct dial capabilities of other underlying carrier(s') network services.

Granite Dedicated Access Service is a dedicated access service, offering users both outbound "1 Plus" and inbound, toll free long distance telecommunications services over dedicated local access connections to the underlying carrier's point of presence. This service is designed for subscribers with high traffic volumes, whose traffic volumes justify the additional cost of dedicated access facilities.

Granite Travel Card is a calling card service enabling Switched Access Service subscribers to place calls from any touch tone phone in the United States. Travel Card calls are billed at the Company's rate and appear on the subscriber's monthly long distance bill.

Granite Prepaid Calling Card Service is a discretionary switched access service available to subscribers via a toll free number from any telephone in the United States. The user's account is credited for the amount of calling purchased and is debited as the subscriber places calls, until the account balance is depleted. Subscribers are informed of the amount of calling time remaining on the card at the time they access the Company's equipment and enter a card identification number and are reminded to replenish the account prior to its depletion at one (1) minute prior to the account's depletion. Subscribers may immediately replenish the account at any time by contacting the Company's customer service department and charging the desired amount to a valid credit card or by mailing a check to the Company. If the account is not replenished, access to the Company's underlying carrier network is blocked.

Operator Assisted Calling Services – Granite provides operator assisted calling as an ancillary service exclusively to its subscribers. Operator assisted calling services are provided to subscribers by the underlying carrier, at the underlying carrier's rates, terms and conditions, pursuant to underlying carrier intrastate price lists on file with the Tennessee Regulatory Authority.

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SECTION 5 – INTEREXCHANGE SERVICES AND RATES, Continued

5.2. INTEREXCHANGE RATES

5.2.1. Granite Switched Access Outbound Service

	DAYTIME		EVENING		NIGHT	
	Initial 30 Sec.	Add'l 6 Sec.	Initial 30 Sec.	Add'l 6 Sec.	Initial 30 Sec.	Add'l 6 Sec.
Intrastate	\$0.1080	\$0.0216	\$0.1080	\$0.0216	\$0.1080	\$0.0216

5.2.2. Granite Switched Access Inbound Service

	DAYTIME		EVENING		NIGHT	
	Initial 30 Sec.	Add'l 6 Sec.	Initial 30 Sec.	Add'l 6 Sec.	Initial 30 Sec.	Add'l 6 Sec.
Intrastate	\$0.0930	\$0.0186	\$0.0930	\$0.0186	\$0.0930	\$0.0186

5.2.3. Granite Dedicated Access Outbound Service

	DAYTIME		EVENING		NIGHT	
	Initial 30 Sec.	Add'l 6 Sec.	Initial 30 Sec.	Add'l 6 Sec.	Initial 30 Sec.	Add'l 6 Sec.
Intrastate	\$0.0750	\$0.0150	\$0.0750	\$0.0150	\$0.0750	\$0.0150

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SECTION 5 - INTEREXCHANGE SERVICES AND RATES, Continued

5.2. INTEREXCHANGE RATES, Continued

5.2.4. Granite Dedicated Access Inbound Service

	DAY	TIME	EVENING		NIGHT	
	Initial 30 Sec.	Add'l 6 Sec.	Initial 30 Sec.	Add'l 6 Sec.	Initial 30 Sec.	Add'l 6 Sec.
Intrastate	\$0.0770	\$0.0154	\$0.0770	\$0.0154	\$0.0770	\$0.0154

5.2.5. **Granite Travel Card Service**

Access charge per call		\$0	0.50
Rate per minute		\$(0.20

5.2.6. **Granite Prepaid Calling Card Service**

Rate per minute	\$0.25
Surcharge per call	\$0.50

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EXHIBIT H

SAMPLE BILL (Attached)

Sample Bill

Customer Service Telephone Number: (866) 847-5500

Local Se	ervice:			
L	ocal Fees			
e e e	Line Charges			
	Features			
	One Time Charges			
*	Subtotal:			· ·
			· / · · ·	
<u>L</u>	ocal Usage:	Calls	Mins	
	Local Calling Area			
	Regional Calling			
	Subtotal:			
		Calls	Mins	
Local To	otals:			
Long Di			٠.	
L	ong Distance Fees:			
	Monthly Recurring Charges			
	One Time Charges			
	Subtotal:	*		
<u>L</u>	ong Distance Usage:	Calls	Mins	
	Interstate 1+			
	Interstate Toll Free			
	Intrastate 1+			
	Intrastate Toll Free			
	Interstate Dedicated 1+			
	Interstate Dedicated Toll Free			
	Intrastate Dedicated 1+			
	Intrastate Dedicated Toll Free			
	Offshore/Independent			
	Extended Area			
	International			
	Calling Card			
one Di-	stones Tatala	Calls	Mins	
Long Dis	stance Totals:		-	

Directory Assistance:

Local Directory Assistance Regional Directory Assistance Long Distance Directory Assistance Directory Assistance Call Completion

Total Directory Assistance

Premis Work

Taxes, Regulatory Fees, and Surcharges:

FCC

PICC

Local Number Portability

USF Recovery Charge

Pay Phone Access Charge

Federal Tax

State Tax

NYC City Tax

E911

New York State Gross Receipts Tax

Taxes, Regulatory Fees, Surcharges Totals:

Summary:

Local Total

Long Distance Total

Taxes, Regulatory Fees, Surcharges Total

Directory Assistance

Premise Work

EXHIBIT I

SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN (Attached)

PROPOSED SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

SUBMITTED TO

TENNESSEE REGULATORY AUTHORITY

BY

GRANITE TELECOMMUNICATIONS, LLC

PROPOSED SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

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PROPOSED SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

1. PURPOSE

1.1. This proposed small and minority-owned telecommunications business participation plan (Plan) is submitted by Granite Telecommunications, LLC as required by T.C.A. §65-5-212.

2. DEFINITIONS

- 2.1. "Small Business" for the purpose of this Plan, is a business with annual gross receipts of less than four million dollars (\$4,000,000) per T.C.A. §65-5-212.
- 2.2. "Minority Business" for the purpose of this Plan, is a business that is solely owned, or at least fifty-one percent (51%) of the assets or outstanding stock of which is owned by an individual who personally manages and controls the daily operations of such business, and who is impeded from normal entry into the economic mainstream because of race, religion, sex or national origin and such business has annual gross receipts of less than four million dollars (\$4,000,000) per T.C.A. §65-5-212.

3. POLICY STATEMENT

3.1. It is the policy of Granite Telecommunications, LLC to afford small and minority-owned telecommunications businesses the maximum practicable opportunity to participate in the performance of contracts in accordance with T.C.A. §65-5-212.

4. PERIOD OF EFFECTIVENESS

4.1. As Granite Telecommunications, LLC does not currently purchase goods and services from small or minority-owned telecommunications businesses, the Plan and the associated duties and activities do not have a fixed time period for effectiveness. At such time Granite Telecommunications, LLC outsources the services of small and minority-owned telecommunications businesses, this Plan will be modified.

5. PLAN ADMINISTRATION

5.1. Granite Telecommunications, LLC's Plan Administrator is:

Mr. Geoff Cookman
Director, Regulatory Affairs and Carrier Relations
234 Copeland Street
Quincy, MA 02169
Telephone: (617) 847-1500

Facsimile: (617) 847-1500

5. PLAN ADMINISTRATION, Continued

5.2. The Administrator manages the Plan and has direct interface with contract administrators to ensure compliance with the provisions of the Plan.

6. PLAN TO ASSURE EQUITABLE OPPORTUNITY

- 6.1. The Administrator shall ensure that appropriate source listings and services are properly utilized in support of the Plan.
- 6.2. The Administrator shall cultivate and maintain relationships with women, minority, and small business trade associations and business development organizations in an effort to locate and qualify capable small and minority-owned telecommunications businesses for participation in contracting opportunities.

7. PLAN REPORTING

7.1. The Administrator will submit such periodic reports and cooperate in those studies or surveys as may be required to determine the extent of compliance with this Plan.

(Signature Next Page)

June			
Robert T. Hale, Jr.			
Member/President			
Granite Telecommunication	ons, LLC		
Subscribed and sworn to real Notary Public Commonwealth of Massac		Amuany	, 2002.
County of Norfolk	Garrett M. McGurrin Notary Public		
	My Commission expires: Nov. 12, 200	4	
My commission expires:			

EXHIBIT J

PREFILED TESTIMONY (Attached)

BEFORE THE TENNESSEE REGULATORY AUTHORITY

IN THE MATTER OF THE APPLICATION) 1
OF GRANITE TELECOMMUNICATIONS, LLC)
FOR A CERTIFICATE TO PROVIDE)
FACILITIES-BASED AND RESOLD LOCAL	•)
TELECOMMUNICATION SERVICES AND)
RESOLD INTEREXCHANGE SERVICES)

PRE-FILED TESTIMONY OF ROBERT T. HALE, JR. ON BEHALF OF GRANITE TELECOMMUNICATIONS, LLC

I. INTRODUCTION

Q. PLEASE STATE YOUR FULL NAME, BUSINESS ADDRESS, TELEPHONE NUMBER AND POSITION.

A. My name is Robert T. Hale, Jr. I am a member of and President of Granite Telecommunications, LLC. My business address is 234 Copeland Street, Quincy, Massachusetts 02169. My telephone number is (617) 847-1500.

Q. PLEASE BRIEFLY DESCRIBE YOUR DUTIES.

A. I am responsible for the overall profitability and operations of the company. In that capacity I am ultimately responsible for personnel, company policies and strategic planning. I delegate marketing, technical, and financial tasks to professionals who report to me on a regular basis.

Q. PLEASE DESCRIBE YOUR BUSINESS EXPERIENCE AND EDUCATIONAL BACKGROUND.

A. I have extensive experience in senior level management of large local and interexchange telecommunications companies. Between 1990 and March, 2002, I served as Chief Executive Officer, President, and Director of Network Plus, Inc. During my tenure, the company achieved revenues in excess of \$300M per year, before its sale. I previously served as a sales agent for U.S. Telecenters, a (then) NYNEX Corporation sales agency, from 1989 to 1990, where I was rated among the most successful sales agents of the company. Prior to that time, I was employed as a sales representative with MCI from 1988 to 1989. I am a long time member of the Association of Communications Enterprises, a national industry association.

- Q. ARE ALL STATEMENTS IN GRANITE'S APPLICATION TRUE AND CORRECT TO THE BEST OF YOUR KNOWLEDGE, INFORMATION AND BELIEF?
- A. I am familiar with Granite's application. All statements in Granite's application are true and correct to the best of my knowledge, information and belief.
- Q. PLEASE DESCRIBE THE CURRENT CORPORATE STRUCTURE OF GRANITE TELECOMMUNICATIONS, LLC.
- A. Granite is a limited liability company formed under the laws of the State of Delaware on April 1, 2002.

II. PURPOSE AND SUMMARY

Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

- A. The purpose of my testimony is to present evidence in support of Granite's Application for combined competitive local exchange and interexchange authority by demonstrating that Granite has the ability to provide reliable competitive local exchange and interexchange telecommunications services in the State of Tennessee, and by demonstrating why the granting of a Certificate of Public Convenience and Necessity to Granite is in the public interest.
- Q. PLEASE DESCRIBE THE AUTHORITY THAT GRANITE SEEKS FROM THE TENNESSEE REGULATORY AUTHORITY.
- A. Granite seeks authority to provide resold interexchange service throughout the State of Tennessee and resold and facilities-based local exchange service in the service area of BellSouth Tennessee. Granite proposes to offer a variety of competitive local exchange services including basic service, custom calling features, and intraLATA toll services utilizing incumbent local exchange carrier

unbundled network elements. The company proposes to offer resold intrastate, inter and intraLATA toll services.

Q. PLEASE SUMMARIZE THE MAIN POINTS OF YOUR TESTIMONY.

- A. My testimony will address several major issues:
 - A description of Granite's application for a Certificate of Convenience and Necessity to provide local exchange and interexchange telecommunications services;
 - A description of Granite's managerial and technical qualifications;
 - A description of Granite's financial qualifications;
 - A description of the specific services Granite proposes to offer in the Tennessee; and
 - A demonstration that Granite's proposed local exchange and interexchange services are consistent with the public interest.

Q. HAS GRANITE BEEN AUTHORIZED TO PROVIDE SUCH SERVICE IN ANY OTHER JURISDICTIONS?

A. Granite has been granted intrastate certification/operating authority in the States of Georgia, Massachusetts, New Hampshire, New York, North Carolina, and Rhode Island. Granite has further met each of its initial federal regulatory compliance obligations. Granite currently has applications for intrastate operating authority pending in the States of Florida, Kentucky, Louisiana, Maryland, Maine, New Jersey, Pennsylvania and Vermont. Granite will apply for authority in Alabama, Delaware, Mississippi, South Carolina, West Virginia and Virginia.

Q. HAS GRANITE EVER BEEN DENIED AUTHORIZATION BY A STATE REGULATORY AGENCY?

A. Granite has not been denied authorization by a state regulatory agency.

III. <u>LEGAL QUALIFICATION</u>

Q. PLEASE DESCRIBE THE CORPORATE STRUCTURE OF GRANITE.

A. Granite is a limited liability company formed under the laws of the State of Delaware on April 1, 2002. Granite is a privately-held company, not affiliated with any other company. Granite does not maintain subsidiaries, nor is it a subsidiary of a parent company. Granite's Certificate of Formation is attached to Granite's application as Exhibit A.

Q. IS GRANITE AUTHORIZED TO DO BUSINESS IN TENNESSEE?

A. Yes. A copy of Granite's Authorization to Transact Business in Tennessee are attached to Granite's application as Exhibit B.

IV. MANAGERIAL AND TECHNICAL QUALIFICATIONS

Q. PLEASE OUTLINE GRANITE'S MANAGERIAL AND TECHNICAL QUALIFICATIONS.

A. Granite has the managerial and technical qualifications to provide local exchange and interexchange telecommunications service in Tennessee. Granite's professional staff is eminently qualified to support the Company's telecommunications service offerings in each of their respective disciplines, through years of experience in similar positions working with other local and interexchange telecommunications service providers. A description of the telecommunications experience and expertise of Granite's senior managers is attached to Granite's Application as Exhibit D. Each member of Granite's management team will draw upon his own experience, as well as the collective

experience of the entire management team, to ensure that Granite is managed and operated efficiently and profitably.

V. FINANCIAL QUALIFICATIONS

Q. PLEASE DESCRIBE GRANITE'S FINANCIAL QUALIFICATIONS.

A. Granite's financial statements have been submitted to the Authority with its application as Exhibit E. The Company's financial position clearly demonstrates the Company's ability support its operations and serve the public in the State of Tennessee. The Company is fully funded and requires no external funding. As a provider of local services utilizing UNE-P and a reseller of local and interexchange telecommunications services, Granite's liabilities to its underlying carriers are incurred upon the rendering of service. Granite does not plan to construct facilities. The Company will, therefore, require no additional capitalization nor resource expenditure to expand its operations in Tennessee.

VI. GRANITE'S PROPOSED SERVICES

Q. PLEASE DESCRIBE THE TYPES OF SERVICES THAT GRANITE WILL OFFER IN TENNESSEE.

A. Granite proposes to offer a variety of competitive local exchange services including basic service, custom calling features, and intraLATA toll services, at rates and terms which are competitive with other local exchange carriers. The Company further proposes to offer resold intrastate, inter and intraLATA toll services as an adjunct to its interstate services, including switched and dedicated access "1 Plus" and toll free services. Granite's goal is to provide customers with a comprehensive set of combined local and interexchange telecommunications

services at desirable rates, to meet customers' calling needs. More specific information regarding Granite's proposed services may be found in Granite's proposed tariff, attached as Exhibit G to the Application.

Q. HOW WILL GRANITE PROVIDE THESE SERVICES?

Α. Granite will serve local exchange subscribers utilizing a combination of incumbent local exchange carrier unbundled network elements (UNEs) and resold services. Granite will serve interexchange subscribers on a resale basis. Commercial and residential local exchange subscribers will be served utilizing existing incumbent facilities. Such facilities will be leased by Granite as existing combined UNEs. The combined UNEs will remain combined when customers transfer to Applicant on a "hot cut" basis, to avoid any disruption to customer's service. Granite will offer interexchange services exclusively on a resold basis. Granite will coordinate with BellSouth for the provision of emergency 911 services, directory publication, and directory distribution to local customers. Granite currently does not plan to build facilities in Tennessee, but seeks authority to provide both facilities-based and resold local exchange service so that it may expand its operations as market conditions warrant. We have concluded negotiations for interconnection and have signed an interconnection agreement with BellSouth. The resulting interconnection agreement will be filed with the Authority pursuant to section 252(e) of the 1996 Telecommunications Act (47 U.S.C. §252(e)) for approval.

Q. WHAT GEOGRAPHIC AREAS WILL GRANITE SERVE?

A. Granite proposes to provide local exchange services in the area currently served by BellSouth – Tennessee. Granite proposes to provide interexchange services throughout the State of Tennessee.

Q. WHAT TYPES OF CUSTOMERS DOES GRANITE INTEND TO SERVE?

A. Applicant will provide telephone exchange services to residential and commercial customers in Tennessee.

Q. HOW WILL GRANITE HANDLE CUSTOMER SERVICE?

A. Granite's customer service department is available from 9:00 a.m. to 6:00 p.m. Eastern Time. Customers may reach the Company's customer service staff via its toll-free telephone number, 866.847.1500, via facsimile at 617.847.0931, or by letter and the address listed on the bill. Customers may escalate the dispute to the responsible Company manager, if necessary, and may, of course, seek Authority intervention if necessary. Granite's employees embrace a strong customer service orientation that makes meeting customer needs an absolute priority.

Q. PLEASE DESCRIBE GRANITE'S RATE STRUCTURE

A. Granite's proposed rates are found in its proposed tariff, attached as Exhibit G to the Application. Granite will file its final combined local and interexchange tariff subsequent to the Authority's approval of the Application and prior to providing service in Tennessee.

VII. PUBLIC INTEREST CONSIDERATIONS

- Q. DOES GRANITE HAVE A SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN ("PLAN"), AS REQUIRED PURSUANT TO T.C.A. § 54-5-22?
- A. Yes. Granite submitted its Plan as Exhibit I to its Application.

Q. HAS GRANITE DESIGNATED A PLAN ADMINISTRATOR WHO WILL BE RESPONSIBLE FOR ADMINISTERING GRANITE'S PLAN?

A. Yes, the Plan will be administered by Geoff Cookman, Director, Regulatory Affairs and Carrier Relations. Mr. Cookman can be reached at Granite's office, 234 Copeland Street, Quincy, MA 02169, telephone number (617) 847-1500, toll free number (866) 847-1500, facsimile number (617) 847-0931 or e-mail at gcookman@granitenet.com.

Q. PLEASE DESCRIBE THE PUBLIC INTEREST BENEFITS ASSOCIATED WITH GRANITE'S PROPOSED OFFERING OF TELECOMMUNICATIONS SERVICES IN TENNESSEE.

A. Granite's proposed services will allow customers to obtain very competitive services and rates. Customers will benefit from Granite's industry experience and innovative service offerings and billing options. Additionally, an increase in the traffic generated through the provision of the Company's proposed intrastate services over existing facilities will help improve the efficiency of those facilities and reduce the underlying carriers' costs in provisioning such services. And the State of Tennessee will realize an increase in tax revenue. I believe that Granite will operate as the very type of responsible, solid local and interexchange carrier that the Authority wishes to enter the State of Tennessee.

VIII. CONCLUSION

Q. DOES THIS CONCLUDE YOUR TESTIMONY?

A. Yes, it does. I reserve the right, however, to amend or modify my testimony, as appropriate.

(Signature Next Page)

Robert T. Hale, Jr.

Member/President
Granite Telecommunications, LLC

Subscribed and sworn to me this ZZ D day of January, 2002.

Notary Public

Commonwealth of Massachusetts

Garett M. McGurin
Notary Public

My Commission expires: Nov. 12, 2004

My commission expires:

EXHIBIT K

TOLL DIALING PARITY PLAN (Attached)

GRANITE TELECOMMUNICATONS, LLC INTRALATA TOLL DIALING PARITY IMPLEMENTATION PLAN

Pursuant to the Federal Communications Commission ("FCC") Order 99-54 in CC Docket No. 96-98 (Implementation of the Local Competition Provisions of the Telecommunications Act of 1996) Granite Telecommunications, LLC ("Granite") hereby submits its IntraLATA Toll Dialing Parity (1+ presubscription) Implementation Plan ("Plan").

I. Objective/Purpose

Granite seeks authority from the TRA to provide telecommunications services within the State of Tennessee as an interexchange carrier and as a competing local provider ("CLP").

Granite's Implementation Plan would enable Customers to route intraLATA toll calls (intraLATA 1+ and 0+ calls), plus directory assistance (1+ area code + 555-1212), without the use of access codes, to the Customer's pre-selected interexchange carrier (IXC).

II. Geographic Availability

IntraLATA presubscription ("ILP") is available in all LATAs where Granite will provide its local resold and UNE-P based telecommunications services within the State of Tennessee. ILP will be available in all exchanges of the underlying local exchange carrier where Granite provides local resale and UNE-P based services.

III. Implementation Schedule

Granite intends to offer dialing parity for intraLATA toll calls upon the later of: (i) 30 days after the TRA approves Granite's Plan; or (ii) the commencement of the provision of local exchange service. Initially, Granite will be offering exchange services as a reseller and UNE-P based provider, and will rely upon the capabilities of the underlying incumbent local exchange company ("ILEC") to provide intraLATA toll dialing parity. Accordingly, Granite's retail customers may choose any IXC that has established itself as an access customer under the underlying ILEC's access tariff.

IV. Carrier Selection Process

Granite will implement full 2-PIC ("Primary Interexchange Carrier") capability for interLATA and intraLATA presubscription. The full 2-PIC methodology allows customers to presubscribe to one carrier for intraLATA toll calls, and to the same or a different carrier for interLATA toll calls.

Granite will ensure that new customers have the opportunity to choose their intraLATA toll carrier. Granite employees who communications with the public, accept

orders and serve in customer service capacities will explain the availability of 2-PIC equal access and intraLATA toll dialing parity. Such employees will also assist customers in making an initial PIC choice, or in changing a PIC choice for intraLATA and interLATA toll calls.

A. Existing Customers

Granite has no existing local exchange customers in Tennessee.

B. New Customers

A new customer contacting Granite to request new local telephone exchange service will be advised of the opportunity to choose both an intraLATA and interLATA toll provider. If requested by the customer, Granite will provide a competitively neutral list of participating telecommunications carriers that provide intraLATA toll service in the customer's exchange. A new customer who does not select an intraLATA toll carrier will be identified as "no-PIC," and will not be automatically defaulted to a carrier. A "no-PIC" customer will be unable to make intraLATA toll calls on a 1+ or 0+ dialed basis, and will be required to dial the access code of a carrier (101XXXXX) to place intraLATA toll calls until the customer chooses an intraLATA toll carrier.

V. Carrier Notification

IXCs will be notified via letter that they must contact Granite directly if an enduser using Granite's resold or UNE-P based services desires to change to that IXC. Granite will obtain a list of current IXCs from the TRA for mailing to all currently certificated IXCs. As a reseller, Granite will not have any access services or carrier customers in Tennessee who need to be informed of the availability of dialing parity. Should Granite provide access services as a UNE-P or facilities-based provider, Granite's access carrier customers will be informed of the availability of dialing parity.

VI. PIC Change Charges

The charge for a PIC change will be stated in Granite's tariff, and will be filed with the TRA.

EXHIBIT L

STATEMENT REGARDING NUMBERING ISSUES (Attached)

NUMBERING ISSUES

1. What is your company's expected demand for NXXs per NPA within a year of approval of your application?

Response:

As Granite will be providing service via resale and utilizing UNE-

P, Granite does not expect to demand any NXXs during the first

year of service following approval of its application.

2. How many NXXs do you estimate that you will request from NANPA when you establish your service footprint?

Response:

In the event that Granite purchases or builds transmission and other facilities at a time in the future, necessitating a demand for NXX's, Granite estimates that the maximum number of NXXs it may

request, for service in the BellSouth territory, is 10.

3. When and in what NWP do you expect to establish your service footprint?

Response:

Granite initially will provide local service throughout the area

currently served by BellSouth.

4. Will the company sequentially assign telephone numbers within NXXs?

Response:

In the event that Granite's operations necessitate obtaining telephone numbers, it will assign such numbers sequentially within NXXs.

5. What measures does the company intend to take to conserve Tennessee numbering resources?

Response: Granite will obtain its numbers from BellSouth and thus will not over utilize Tennessee's numbering resources.

6. When ordering new NXXs for growth, what percentage fill of an existing NXX does the company use to determine when a request for a new NXX will be initiated?

Response: As Granite will be obtaining telephone numbers from BellSouth, this question does not apply.

EXHIBIT M

TENNESSEE SPECIFIC OPERATIONAL ISSUES (Attached)

TENNESSEE SPECIFIC OPERATIONAL ISSUES

1. How does the company intend to comply with TCA §65-21-114? In its description, please explain technically how the company will not bill for countywide calls within Tennessee.

Response: Granite maintains the rate center database for the state of Tennessee, which jurisdictionalizes all Tennessee intraLATA calls. Granite will utilize the rate center database in determining which calls are to be billed to its customers.

2. Is the company aware of the Tennessee County Wide Calling database maintained by BellSouth and the procedures to enter your telephone numbers on the database?

Response: Yes, Granite is aware of the Tennessee County Wide Calling database and will work with BellSouth, if necessary, to ensure that its telephone numbers are entered onto the database.

3. Is your company aware of the local calling areas provided by the Incumbent Local Exchange Carriers in your proposed service areas?

Response: Yes, Granite is aware of the local calling areas provided by BellSouth, which will be Granite's underlying carrier.

4. Explain the procedures that will be implemented to assure that your customers will not be billed long distance charges for calls within the metro calling areas.

Response: Granite maintains the rate center database for the state of Tennessee, which jurisdictionalizes all Tennessee intraLATA calls. Granite will utilize the rate center database in determining which calls are to be billed to its customers.

5. Please provide the name and telephone number of an employee of your company that will be responsible to work with the TRA on resolving customer complaints.

Response:

Paul Stutzman

Granite Telecommunications, LLC

234 Copeland Street

Quincy, Massachusetts 02169 Telephone: 617.847.1500

Facsimile: 617.847.0931

6. Does the company intend to telemarket its services in Tennessee? If yes, is the company aware of the telemarketing statutes and regulations found in TCA §65-4-401 et seq. and Chapter 1220-4-11?

Response: Granite does not intent to telemarket its services in Tennessee at this time. Should Granite conduct telemarketing in Tennessee at any time in the future, it will do so to potential business customers only and will abide by all applicable TRA regulations.